



**EP. 120 FLORIDA POWER & LIGHT
COMPANY EXECUTIVE PAM RAUCH**
WITH HOST DON YAEGER

(7:45) "When you join a team, no matter how talented you are or think you are, you have to earn your stripes. You must earn the _____ of your colleagues or teammates."

(12:45) "Success does not lead to _____ but happiness leads to success."

(16:30) "My dad believed that sports created _____ that taught you how to handle obstacles in life. His goal wasn't to train future professional tennis players, but to prepare his three daughters to navigate life."

(22:30) "The _____ is bigger than the individual. The coach, whether you like it or not, that is the role they are in. You have to respect that."

(23:30) *Reflection Question: This week, what is one thing you can do to celebrate those around you who are invaluable, but might not necessarily be named most valuable?*

(26:00) I made the role bigger than it was previously. Do not look at the positions that you are going to fill and think you have to do them _____ bring what you have to the job, make it better, add more value, and optimize.

Answers:

trust

happiness

artificial obstacles

team

the exact same way

WILL YOU PLEASE LEAVE US A RATING AND A REVIEW ON APPLE PODCASTS & SPOTIFY?

Together we can add value to people who multiple that value to others.