



CONSTANCE SCHWARTZ-MORINI

WITH HOST DON YAEGER

(6:00) *Reflection Questions: How comfortable are you with asking for help, and why do you think you feel this way? On the other hand, when was the last time someone on your team asked you for help?*

(12:30) Even if something doesn't work out, it doesn't mean it was a _____.

(24:15) If there is no room at the table you want to sit, go _____ table.

(24:50) Stop looking at what you _____ and look at what you accomplished.

(29:00) *Reflection Question: Constance shared, "If your leader is willing to bring you the coffee or take out the garbage, what else are they willing to do?" Name three things you could do this week to lead by example in this area.*

Answers:

failure
build your own
didn't accomplish

THE ART OF

Storytelling

INCREASE SALES • CAPTIVATE INVESTORS • GROW LEADERSHIP





It is a Universal Truth: Storytellers change the world. They connect with others at such an intimate level that they become the best leaders, the best mentors, the best teachers, preachers, politicians and salespeople. They're even the best dinner guests!

The good news is that the Art of Storytelling ***CAN BE LEARNED!***

Your audience can improve their storytelling skills by incorporating fundamental elements and habits. In this live or virtual program you will learn the **Ten Elements of a Well-Told Story** that Don has discerned from research and applied as longtime Associate Editor of Sports Illustrated and an 11-time *New York Times* best-selling author.

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