



## LKQ CORPORATION EXECUTIVE

GENEVIEVE DOMBROWSKI WITH HOST DON YAEGER

### **Don's favorite quotes from the episode:**

- "There is no gray area with integrity and trust."
- "Trust and credibility leads to followership."
- "It's rare for someone to act with malicious intent. Therefore, assume positive intentions and focus on how you can help the person, rather than immediately resorting to punishment."

**Reflection Questions:** Genevieve says mentorship is not a box that you can "check off." Consider these questions in order to find an effective mentor: What specific leadership qualities or skills do I need to develop further to lead my organization effectively?

Who in my network or industry do I admire for their leadership style and accomplishments?

Who is in the best position to help me identify and address my blind spots?

*Once you establish a relationship, Gen encourages you to ask these questions to get the most out of your experience: What do you hope to get out of this relationship? What do you need help with? How can I support you and help you solve problems on your own?*

THE ART OF

# Storytelling

INCREASE SALES • CAPTIVATE INVESTORS • GROW LEADERSHIP




**It is a Universal Truth:** Storytellers change the world. They connect with others at such an intimate level that they become the best leaders, the best mentors, the best teachers, preachers, politicians and salespeople. They're even the best dinner guests!

The good news is that the Art of Storytelling ***CAN BE LEARNED!***

Your audience can improve their storytelling skills by incorporating fundamental elements and habits. In this live or virtual program you will learn the **Ten Elements of a Well-Told Story** that Don has discerned from research and applied as longtime Associate Editor of Sports Illustrated and an 11-time *New York Times* best-selling author.

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