

## **U.S. NAVY BLUE ANGELS COMMANDER**

ALEX ARMATAS WITH HOST DON YAEGER

## Don's favorite quotes from the episode:

- "Time is required to build trust."
- "We are unwilling to accept that any detail is too small."
- "It doesn't matter if you're right if no one is listening. The value of feedback is significantly reduced when the recipient is upset with the delivery."
- "Respect must be earned, but not necessarily with you in the room to hear it."
- "We know they can fly the airplane. The reason we don't test any of these pilots is because they've already been tested. We trust the Navy and Marine Corps flight school process and fleet to a qualification process to get them to where they need to be. Our job is now figuring out who's the best fit for the team."

**Reflection Questions:** In the Blue Angels' quest for excellence, they always say 'no detail is too small.' Think about a recent project or initiative you have worked on. How did your focus (or lack of focus) on the small details affect the overall outcome?

Consider an upcoming project: Have you broken down the project into manageable tasks and assigned them appropriately?

How will you track the progress of each task to ensure they are completed on time? What processes or systems can we put in place to catch small details before they become bigger issues?



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