



DR. CONDOLEEZZA RICE

REWIND EPISODE WITH HOST DON YAEGER

Don's favorite quotes from the episode:

- I was the 'diplomat in the room' during my three years on the College Football Playoff Committee. If you want to play the role of bringing people together— what I like to call bridging – first, put your ego aside and commit to not imposing your views until you have listened. Then, as you listen, look where interests overlap in what may appear to be irreconcilable views.
- Gossip for the sake of gossip is corrosive. That is how you “lose the locker room” in business. If you hear gossip, it is very important to say to somebody, “Have you respectfully talked with that person about it? Do they know that you feel that way?” If you are going to be critical of somebody, be critical to their face.
- When I look for great teams, I look first and foremost if the team has an identity. In sports, is there something they can go to when they are down by 14 at the half? In business, do they have a strong culture when things are going badly?
- Leaders are not always the loudest person on the team. A leader is someone who does not ask anyone to do something they haven't already asked of themselves.

Reflection Questions: Four questions every great leader can ask to assess their team's competitive standing: Does your team have an identity? Does your team have a leader? Do you trust each other? Who do you play?

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