



CENTURY 21 CEO MIKE MIEDLER

WITH HOST DON YAEGER

Don's favorite quotes from the episode:

- When you are focused on too many things, you cannot compete at a high level on any of them because preparation and focus is what takes you from a vision to a mission.
- Momentum is a mindset that creates confidence and raises the bar for everyone involved.
- If you set a goal and you are mentally tough, anything is possible.
- Following your passion brings out the best in people.

Reflection Questions: Are there any "bandanas" in your leadership—personal preferences or habits you're holding on to that might be hindering your effectiveness or setting the wrong example for your team?

Are you clearly communicating the reasons behind rules and expectations to your team, helping them understand how these contribute to collective success?

What actions are you taking to foster loyalty within your organization? How can you better support your team's growth and career development?

THE ART OF

Storytelling

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Your audience can improve their storytelling skills by incorporating fundamental elements and habits. In this live or virtual program you will learn the **Ten Elements of a Well-Told Story** that Don has discerned from research and applied as longtime Associate Editor of Sports Illustrated and an 11-time *New York Times* best-selling author.

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